Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

D1.1 Report on Introductory Workshops and Participants Project: Promoting Co-operation of Central Europe in eBusiness

Project acronym: CEeB

PUBLIC VERSION

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Project Co-ordinator: IFTR (PL)

Partners: Singleimage (UK), UTIA (CZ), CUT (PL)



Project funded by the European community under the "Information Society Technology" Programme (1998-2002)

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

Table of Contents

Introduction	3
1. Identifying Suitable Workshop Participants	4
1.2. Identifying Suitable Workshop Participants in the CZ and PL	4
2. Introductory Workshops	7
Appendices	10
1. List of Czech and Polish participants with profile	11

Туре	Document	Subject				
Report	IST-2000-31059	Report on introductory Workshops and Participants				
Author(s)			Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α		

Introduction

The purpose of this Report is to summarise activities and provide information on deliverables under WP1: Identifying workshop participants and WP2: Introductory Workshop of the CEeB Project "Promoting Co-operation of Central Europe in eBusiness" (no. IST-2000-31059).

The main objectives of activities released under the above Workpackages were to identify suitable organisations interested in opportunities in the IST Programme and to provide them with introductory information on the IST Programme, its content and procedures as well as to maximise participation in Key Action 2 of the IST Programme

In order to fulfil the objectives sets of promoting activities such as Internet campaign, e-mail campaign, phone campaign as well as entry questionnaire were released. There were two Introductory Workshops organised under WP2 by IFTR (PL) and UTIA (CZ). Therefore 129 (in total) participants from Poland and the Czech Republic working in the field of e-Commerce, e-Business and e-Learning have been identified and invited to the events performed under WP2.

The project start has been a little bit in press, but thanks to the Commission work the contract was received in time and the project was able to start immediately. Due to the above the deliverable list was modified in order to approach the deadline of the 8th IST Call. Therefore activities related to WP1 and WP2 have been performed in shorter time frame, which gave better opportunity to assist organisations wishing to participate in 8th IST Call of the Fifth Framework Programme.

The chapters below describe activities and deliverables concerning WP1 and WP2.

Supplementary Information on the Introductory Workshops including materials used during events are presented within the appendices at the end of the report.

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

1. Identifying Suitable Workshop Participants

Objective

To identify suitable organisations interested in the IST Programme opportunities.

Workpackage manager: Andrzej Siemaszko NCP (PL)

Workpackage leaders: Renata Burak NCP (PL) and Dana Feikova UTIA (CZ)

Duration: 1 month

Resources: 2 person-month

Description:

An important aspect of the work performed under WP1 was to maximise participation in Key Action 2 of the IST Programme. Due to that and approaching deadline of the 8th IST call we project timetable has been modified and activities performed in shorter time frame (1month).

The work under the work package was performed between 1 and 31 October 2001 In total 129 potential participants from the Czech Republic and Poland working in the field of eCommerce and eBusiness were identified and invited to workshops. Activities related to WP1 have been accomplished successfully.

• Identifying Suitable Workshop Participants in the CZ and PL

In order to identify the most suitable participants for the introductory workshops and to prepare high quality events following activities took place:

Direct Mail Campaign

The activity was realised by sending envelops with information about the event to around 7000 Polish IT companies (large and small), technology transfer agencies, regional development agencies, as well as to the prospective end users and research institutions.

E-mail Campaign

The activity was realised by sending information about the event to around 1100 IT companies in Poland and 600 e-mails to CZ IT companies, various institutions, universities and other organisations.

Internet Campaign

Performed by IFTR and CUT

The activity was realised by creating the web site with information about the project: http://npk.gov.pl

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

http://www.pti.org.pl

http://www.transfer.edu.pl/CEeB/

The event was also promoted via Ideal-IST network.

The web sites were intensively promoted in the National Contact Point Network.

Performed by UTIA

The web page with English information about CEeB activities was created: http://www.utia.cas.cz/idealist-east/ISTcontacts/Ceeb/

The information about CEeB activities has been declassified on Idealist Czech web pages http://www.ideal-ist.cz/ as well as the CEeB activities have been advertised on the First Tuesday web pages http://www.firsttuesday.cz/brno/, and on the Czech Science web pages http://www.veda.cz

The database of Czech IT companies involved in KA2 was created.

Phone Campaign

The activity was realised by phone calls to over 180 organisations in Poland and 100 organisations in the Czech Republic.

Entry questionnaire

In order to develop high quality workshops to the benefit of all participants, an entry questionnaire has been designed. Therefore the phone interview with representatives of 86 organisations chosen for the event, was conducted between 12-16 October 2001 in Poland and the Czech Republic. The main objective of that activity was to define expectations of participants concerning workshops, which resulted in preparation high quality events, most beneficial for participants.

Through the interview, information on following topics was gathered: company information (contact name, organisation, address, phone, e-mail, web page), business profile, EU projects experience, expectation from the workshop (creation of successful project proposal, searching for additional partners, joining the existing/running projects, consultancy: project management, others). The information was used for preparation of the participants' lists with profiles.

Analysis of information

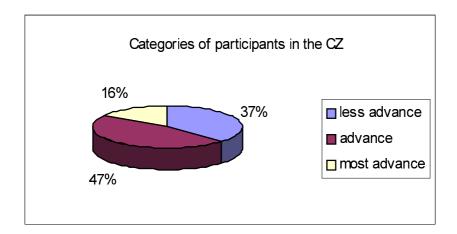
All information gathered from participants were analysed through which 3 targets groups were defined in the Czech Republic and Poland:

- Less advanced participants wanting to join EU project but having limited knowledge about the Fifth Framework Programme, IST Programme, Action Lines, etc.
- Advanced Participants having some knowledge concerning IST Programme

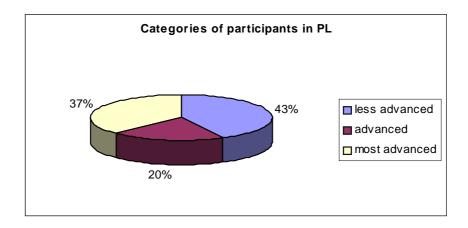
Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

• Most advanced - Participants having knowledge about IST Programme already, who participated in the EU projects, having project idea but facing some problems, which enable to create a successful proposal.

The majority of identified participants in the Czech Republic represent participants coming from two categories: advanced (47%) and less advanced (37%).



However in Poland most of identified participants represent such categories as less advanced (43%) and most advanced (20%).



The results of the interview concerning expectations of workshop participants are presented in the table below.

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)			Department	Date	Revision
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

Workshop expectation	No. participants In PL	No. participants in the CZ
Creation of successful project proposal	38	48
Searching for right partners (building- up the consortium)	18	12
Joining the existing/running projects,	19	21
Consultancy: project management	22	24
Others (help with preparation of proposal, information about Intellectual property Rights (IPR), survey of proposal, etc.)	27	58

Tab. 2 Participants' expectations

The above results provided an important information, which helped organisers do to design high quality workshops, most beneficial for participants in Poland and the Czech Republic (depending on their expectations and level of advance). The information, which was gathered show that most of participants expressed they interest in learning to create a successful proposal although most of them have come for the majority representing advanced group (43%) in the Czech Republic and most advanced group (37%) in Poland. Therefore many of participants in the Czech Republic as well as in Poland were expecting face to face consultations concerning problems, which prevent them from preparation of successful proposals, master skills in proposal development or define project idea, learn how to find a potential project partner or join running project.

2.1.2 Conclusion

The implementation of project activities related to WP1 has been accomplished successfully. In total 129 participants (see Appendices 1,p24), representing five target groups (Technology transfer agencies, SME/IT, Regional Development Agencies, university researches, large IT companies) have been identified and invited to the introductory workshops in Poland and the Czech Republic. The information gathered through the interview provided necessary information for development of high quality workshops, most suitable for specific participants.

2. Introductory Workshops

Objective

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

To provide organisations with introductory information on IST Programme content and procedures

Workpackage manager: Paul Drath, Singleimage (UK)

Workpackage leaders: Renata Burak, NCP (PL) and Dana Feikova, UTIA (CZ)

Duration: 1.5 months

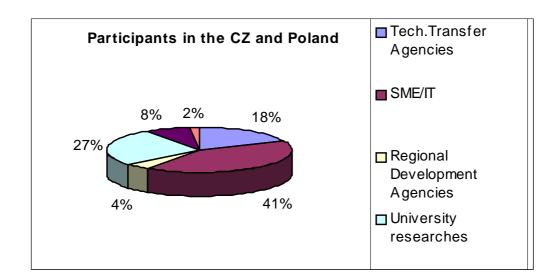
Resources: 2.5 person- months

Description

Two two-day workshops of a similar format were organised in the Czech Republic on 13-14 November 2001 and in Poland on 22-24 November 2001. Both workshops were designed for organisations, which wish to participate actively in the call 8, announced under the IST Programme of the European Commission. Therefore they learned about the IST Programme, Key Action 2, administration rules, partnering, evaluation process and criteria, etc.

In total 129 representatives of different organisations related to the IST sector, working in field of eBusiness and eCommerce participated in both events (see list of participants with profile- Appendix 1, p.24).

The chart below present number of participants from each category participated in both workshops.



The majority of workshops' participants have come from SMEs involved in e-Business, e-Commerce and Multimedia activities (41%), University researches (27%), Technology Transfer Agencies (18%) and Large IT companies (8%).

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

High participation of the above organisations (specially SMEs and Universities) could be explained by the fact that high standard information and communication facilities, active assistance in partner search, provision or managerial and technical advice, support for better utilisation of RTD capabilities by SMEs are urgently needed in the period if industrial transformation in Poland and the Czech Republic.

Participation in the EU projects including technology transfer will increase technology standards of many Polish and Czech organisations (including SMEs), what, in the future, will be a platform effective co-operation and partnership on the European market. Benefits for universities and research institutions come from finding proper partner for RTD co-operation, promoting and disseminating research results. Polish and Czech organisations involved in e-Business and e-Commerce would like to benefit from the transfer of the new modern technologies.

Through participation in workshops:

- Polish and Czech universities and research institutions expected to be able to participate in the IST Programme, to promote and disseminate results of research, to transfer innovative technologies from their laboratories to industry, and to find proper partners for future research development and technology transfer,
- Polish and Czech industry organisations expected to be able to get access to research results, to express their needs and benefit from transfer of the available development technologies.

Activities related to WP2 have been accomplished successfully.

There were no postponed or unrealised activities or negative feedback from participants.

Туре	Document	Subject			
Report	IST-2000-31059	Report on introductory Workshops and Participants			
Author(s)		Department	Date	Revision	
Renata Burak and Dana Feikova		NCP-Warsaw	06-08-02	Α	

Appendices

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Workshops and Participants					
Author(s)			Department	Date	Revision		
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

1. List of Czech and Polish participants with profile

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Workshops and Participants					
Author(s)	I .	Department	Date	Revision			
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

List of participants of the introductory workshop in the Czech Republic

Name	Company	Category	profile	expectation	experience	experience	TEL	e-mail
Bilíková Magdalena	Czech Technical University	University	support for CUT, informations about IST Programme	joining to existing projects, consultancy	memeber of project EIM- CEE	most advanced	00420-5- 41125216	bilikova@ro. vutbr.cz
Bárta Kamil	Inorga Consulting	SME representative organisation	Support activities, B2B marketing, e- banking	creation of successful proposal	coordinator of Take-up: BESTCOM	most advanced	00420-69- 6627454	inorga@ova .inecnet.cz
Bendl Milan	BBS s.r.o.	IT company	developer of the software, telecommunication and internet service	creation of successful proposal, partner search	basic informations	less advanced	00420- 602- 432171	bendl@bbs. cz
Bičík Ivan	ITS, a.s.	IT company	e-business aplikations, Lotus Notes aplikations	creation of successful proposal, Partnersearch, Joining to existing projects	basic informations	less advanced	00420-2- 67310605	bicik@its.cz
Bílý Jiří	U&SLUNO a.s.	IT company	development of HW and SW for retail, wholesale and distribution	creation of successful proposal, consultations, joining to	limited experience	less advanced	00420-69- 6101511	jbily@u- sluno.cz

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Workshops and Participants					
Author(s)			Department	Date	Revision		
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

			companies and department store networks, Internet aplications	existing project				
Bittner Jiří	Czech Technical University, Cak, odd. Strojového vnímání	University	Internet programming, distributed control systems, operating systems for Real-Time control	creation of successful proposal	limited experience	less advanced	00420-2- 24357451	bittner@fel.c vut.cz
Břach Petr	Westel projekt s.r.o.	IT company	internet, try to start Electronic Regional Business Information System	consultations	a unsuccessful proposal	advanced	00420-17- 3236828	brachkv@iol .cz
Čápová Dana	Geofond CR	Technology transfer agencies	national center for geoscience information, geoscience archives of national		with concrete project idea, project EULOGI	advanced	00420-2- 33373805	dcapova@g eofond.cz

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	Report on introductory Workshops and Participants					
Author(s)	Author(s)			Date	Revision			
Renata Bur	Renata Burak and Dana Feikova			06-08-02	Α			

			significance					
Čermaková Zuzana	Honeywell	IT company	Industrial Automation and Control, Sensing and Control, Home and Building Control	consultations	RTD projects	advanced	00420-2- 61122777	cermakova @honeywell .com
Černý Vratislav	RIKoC Pardubice, NINET	Regional development agencies	Support activities	creation of successful project proposal, consultations	good informed	advanced	00420-40- 6825646	vratislav.cer ny@vuosas. cz
Dolný Martin	Tempo-training center	IT company	software development, education, Internet aplications	creation of successful project	coordinator of a project/Dem onstration/E CODIS	most advanced	00420-2- 71913210	europe@te mpo.cz
Grotkovská Lucia	Slovak Academy of Sciences, Ústav krajinnej ekológie	Research institute	research in field landscape ecology	creation of successful project proposal, consultations	member of RTD Gloria, Bioplatform	advanced	00421-2- 52494508	luciag@uke. savba.sk
Haas Libor	GTP s.r.o.	IT company	developer of the software, internet service	creation of successful proposal, partnersearch, consultations	basic informations	less advanced	00420- 165- 620320	obchod@gt p.cz

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	Report on introductory Workshops and Participants					
Author(s)	Author(s)			Date	Revision			
Renata Bur	Renata Burak and Dana Feikova			06-08-02	Α			

Heller Daniel	Czech Academy of Sciences, Psychologický ústav	Research institute	psychological research, relationship between human being and computer, cyber psychology	consultations	basic informations	advanced	00421-2- 22220098	heller@site. cas.cz
Hromčík Martin	Czech Technical University, Cak	University	research: development of algorithms for control	creation of successful proposal, joining to existing projects	limited experience	less advanced	00420-2- 24357343	m.hromcik@ c-a-k.cz
Hronová Ivana	Prague University of Economics, IEEP	University	support for VSE, informations about IST Programme	consultations	experiened	advanced	00420-2- 24095790	hroniva@vs e.cz
Hruška Jakub	Business Inovation Centre	Technology transfer agencies	Support activities	consultations, overview in IST FP 5	basic informations	less advanced	00420-35- 6208726	hruska.j@se znam.cz
Hurák Zdeněk	Czech Technical University, Cak	University	research: development of algorithms for control	creation of successful proposal, joining to existing projects	limited experience	less advanced	00420-2- 24357343	z.hurak@c- a-k.cz

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Workshops and Participants					
Author(s)	Author(s)			Date	Revision		
Renata Bur	Renata Burak and Dana Feikova			06-08-02	Α		

Imrichová	Slovak	Research	research in	creation of	member of	advanced	00421-2-	zuzanai@uk
Zuzana	Academy of	institute	field landscape	successful	RTD Gloria,		52494508	e.savba.sk
	Sciences, Ústav		ecology	project	Bioplatform			
	krajinnej			proposal,				
	ekológie			consultations				
Janků Ladislava	CertiCon, a.s.	IT company	computer-	consultations	IST Trial	advanced	00420-2-	office@certi
			oriented		project		21460200	con.cz
			industrial					
			applications,					
			software					
			design and					
			development,					
			web-based					
			database					
			systems,					
			software					
			testing,					
			software					
			diagnostics					
			and simulation,					
			intelligent					
			control and					
			decision					
			support, fuzzy					
			control, multi-					
			agent systems,					
			network					
			integration					

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	Report on introductory Workshops and Participants					
Author(s)			Department	Date	Revision			
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α			

			services, communication , analog and digital integrated circuits design, etc.					
Jarolímek Jan	Prague Agricultural University	University	agrarian www portal, agricultural education and dissemination for agricultural use	creation of successful proposal, joining to existing projects	limited experience	less advanced	00420-2- 24382293	jarolimek@p ef.czu.cz
Kašparová Karolína	RIKoC Pardubice, NINET	Regional development agencies	Support activities	creation of successful project proposal, consultations	good informed	advanced	00420-40- 6036417	karolina.kas parova@up ce.cz
Klabal Tomáš	Czech Academy of Sciences, Technological Center	Regional development agencies	NPC, support	actual informations, contacts	experiened	advanced	00420-2- 20390717	klabal@tc.c as.cz
Koktavý Pavel	Czech Technical University, FEE, Brno	University, Large IT user	Scientific Centre of Nanotechnolog y and Surface	•	basic informations	advanced		koktavy@dp hys.fee.vutb r.cz

Туре	Document	Subject				
Report	IST-2000-31059	eport on introductory Workshops and Participants				
Author(s)	Author(s)			Date	Revision	
Renata Bur	Renata Burak and Dana Feikova			06-08-02	Α	

			Engineering					
Koloničný Jan	Technical University of Ostrava, Energy Research Center	University	education and research: energy engineering and rational use of energy, environmental protection, measurment methods and equipment	creation of successful proposal, Partnersearch, Joining to existing projects		most advanced	00420-69- 7323869	jan.kolonicn y@vsb.cz
Kopečný Lukáš	Czech Technical University, Brno, Cak	University	Internet programming, distributed control systems, operating systems for Real-Time control	joining to existing projects, consultancy	basic informations	advanced	00420-5- 41142294	kopecny@c- a-k.cz
Koutný Jan	Prime Time CS	IT company	distributor of the products VAR (vallue added reseller)- eTelereport	creation of successful proposal, consulting, partnersearch		less advanced	00420-2- 51512013	jkoutny@pri metime.cz

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants				
Author(s)	Author(s)			Date	Revision		
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

Krautwurmová Hana	Centre of Excellence, Dep. of Cybernetics	University	Distributed Artificial Intelligence, Intelligent Systems, Machine Learning, Computer Vision, Software development, Software Testing	creation of successful proposal, IPR info	memeber of Take-up ExPlanTech, very experiened	most advanced	00420-2- 24357358	hakraut@la be.felk.cvut. cz
Kutíková Martina	LCS International, a.s.	IT company	software development, .NET technology, Information Systems, SQL database	creation of successful proposal, Partnersearch, Joining to existing projects	basic experiences	advanced	00420-2- 22510060	kum@lcs.cz
Květoň Karel	Czech Technical University, Faculty of computing & informat. Centre	University	aplikation of information and communication technologies, center CVUT for libraries	creation of successful proposal, partner search, consultantions, joining to existing projects		most advanced	00420-2- 24310369	kveton@vc. cvut.cz

Туре	Document	Subject					
Report	IST-2000-31059	eport on introductory Workshops and Participants					
Author(s)			Department	Date	Revision		
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

Lhoták Martin	Library of Academy of Sciences	Large IT user	e-publishing	consultations, joining to existing project	basic informations	advanced	00420-2- 24240526	lhotak@lib.c as.cz
Luhan Jiří	Agency for Public Informatic Systems	Technology transfer agencies	developing of telecommunica tion technology, internet, software	joining to	basic informations	advanced	00420-2- 21008243	luhanj@uvis .cz
Malčík Martin	University of Ostrava, Center of IT	Large IT user	education	partner search, joining to existing projects	limited experience	less advanced	00420-69- 6160132	martin.malci k@osu.cz
Málková Petra	Prague University of Economics, IEEP	University	research /economic, ecological, agrarian and regional politics	creation of successful proposal, consultations	basic experience, allready tryed to submit	advanced	00420-2- 22232142	ieep@vse.c z
Mosný Vladimír	University of Bratislava	Large IT user	e-learning	creation of successful proposal, partnersearch, consultation	limited experience	less advanced	00421-2- 59274627	mosny@svf. stuba.sk
Nečas Michal	Lesprojekt Eastern Bohemia	Technology transfer agencies	GIS, GPS aplication, software developing in	creation of successful proposal, consultations,	member of RTD project EOFORPLA N	most advanced	00420-49- 5533346	lesprojekt@l esprojekt.cz

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants				
Author(s)	Author(s)			Date	Revision		
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

			field: foresty, agriculture and ecology	Joining to the existing projects, partnersearch				
Neumannová Irena	2N s.r.o.	IT company	developing of telecommunica tion technology	_	basic experience	less advanced	00420-2- 61301111	neumannov a@2n.cz
Patočka	VUSTE ENVIS, s.r.o.	Technology transfer agencies	support activities, e- banking, e- learning	creation of successful proposal, joining to existing projects	experiences from PHARE, LEONARDO	most advanced	00420-2- 24310846	envis@vust e-envis.cz
Pavlík Daniel	BBS s.r.o.	IT company	developer of the software, telecommunica tion and internet service	creation of successful proposal, partner search	basic informations	less advanced	00420- 602- 432171	pavlik@bbs. cz
Pelikán Emil	Czech Academy of Sciences, UI Computer Science	Research institute	Neural Networks Application	creation of successful proposal	basic informations	advanced	00420-2- 66053670	emil@cs.ca s.cz
Podpiera Jiří	CERGE-EI	Technology transfer agencies	Research in Transition Economies,	creation of successful proposal	experiences with PHARE	advanced	00420-2- 24005123	jiri.podpiera @cerge.cuni .cz

Туре	Document	Subject				
Report	IST-2000-31059	eport on introductory Workshops and Participants				
Author(s)	Author(s)			Date	Revision	
Renata Bur	Renata Burak and Dana Feikova			06-08-02	Α	

			education					
Potluka Jiri	Prague University of Economics, IEEP	University	research /economic, ecological, agrarian and regional politics	creation of successful proposal, consultations	basic experience, allready tryed to submit	advanced	00420-2- 22232142	ieep@vse.c z
Pražáková Lenka	Cesnet, National Research and Education Network	Technology transfer agencies	communication technology, e- learning, IP connectivity	individual consultations, creation of successful proposal	memeber of TERENA (European Research Network), member of successfull project DATAGRID, Netwerks: GEANT, DANTE, CEENet	most advanced	00420-2- 24355263	prazakova@ cesnet.cz
Ron Cyril	Czech Academy of Sciences, Astronomical Institute	Research institute	Dynamical Astronomy	consultations	basic informations	less advanced	00420-2- 67103045	ron@ig.cas. cz
Rybařík Ivo	DERS s.r.o.	IT company	software development, experts	creation of successful proposal,	basic experience	less advanced	00420-49- 5513983	sales@ders. cz

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Workshops and Participants					
Author(s)			Department	Date	Revision		
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α		

v			area of hematology, services in medical information	partner search, consultantions				
Řeřicha Radek	Comp. Inter. Food	Regional development agencies	Quality of live, agricultural and foodstuff technology	creation of successfull proposal, consultancy	member of project Weight-info	advanced	00420-5- 48217138	a.dvorak@t elecom.cz
Sachr Luděk	JHK	Regional contact point	support activities	actual informations, contacts	experiened	advanced	00420-38- 7318433	lusa@jhk.cz
Smitka Stanislav	Teaching Hospital in Pislsen	Large IT user	research and education in field medicine, potential user	creation of successful proposal, Partnersearch, Joining to existing projects	limited experience	less advanced	00420-19- 7402342	smitka@fnpl zen.cz
Soukup Lubomír	Czech Academy of Sciences, UTIA	Research institute	Geometric Transformation s of Images	creation of successful proposal, consultations	basic informations	less advanced	00420-2- 6880730	soukup@uti a.cas.cz
Stejskal	Odis s.r.o.	Technology transfer agencies	public transport, www portal	creation of successful proposal, partner search,	coordinator of a proposal ORION/Dem onastration,	advanced	00420-69- 6116308	stejskal@vol ny.cz

Туре	Document	ubject						
Report	IST-2000-31059	Report on introductory Worksh	Report on introductory Workshops and Participants					
Author(s)		Department	Date	Revision				
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α			

				joining to existing projects	unsuccessful			
Sušánková Martina	Prague University of Economics	University	support for VSE, informations about IST Programme	consultations	experienced	advanced	00420-2- 24095790	susan@vse. cz
Sýkora Kamil	DERS s.r.o.	IT company	software development, experts	creation of successful proposal, partner search, consultantions	basic experience	less advanced	00420-49- 5513983	sales@ders. cz
Tomko Lukáš	Association for Informatic Society	Regional development agencies	Support activities	consultations	basic informations	advanced	00420- 603- 322416	lukast@spis .cz
Tykva Richard RNDr.	Czech Academy of Sciences, UOCHB	Research institute	Institute of Organic Chemistry and Biochemistry, dep. of radioisotopes	consultations	draft of 3 RTD proposal	advanced	00420-2- 20183269	tykva@uoch b.cas.cz
Unzeitig Jiří	GiTy a.s.	IT company	telecommunica tions,	creation of successful	limited experience	less advanced	00420-5- 45129110	unzeitig@git y.cz

Туре	Document	Subject	ubject					
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants					
Author(s) Department Date Revi					Revision			
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α			

Valtaroué Alono	DIVaC	Degional	multimedia	proposal, Partnersearch, Joining to existing projects	and d	a di vana a d	00420 40	alana valtar
Valterová Alena	Pardubice, NINET	Regional development agencies	Support activities	creation of successful project proposal, consultations	good informed	advanced	00420-40- 6036417	alena.valter ova@upce.c z
Věra Venclíková	Regional Information office	Regional development agencies	consulting and marketing in e- commerce	consulatation	member of Take- up/RENETA, unsuccessful proposal		00420-19- 7236088	rikvv@mbox .vol.cz
Veselá Soňa	Cesnet, National Research and Education Network	Technology transfer agencies	communication technology, e- learning, IP connectivity	individual consultations, creation of successful proposal	memeber of TERENA (European Research Network), member of successfull project DATAGRID, Netwerks: GEANT, DANTE, CEENet	most advanced	00420-2- 24355263	vesela@ces net.cz

Туре	Document	ubject					
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants				
Author(s) Department Date F				Revision			
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α			

	1	•	1	1				,
Vyhlídal Tomáš	Czech Technical University, Cak	University	Internet programming, distributed control systems, operating systems for Real-Time control	overview in IST FP5	limited experience	less advanced	00420-2- 24357343	t.vyhlidal@c -a-k.cz
Železný Filip	Czech Technical University, Facu. Of Electrical EngineeringCak	University	Internet programming, distributed control systems, operating systems for Real-Time control	creation of successful proposal	limited experience	less advanced	00420-2- 24357391	zelezny@la be.felk.cvut. cz
Stewarski Edward	Katedra Geomechaniki, Budownictwa I Geotechniki AGH	University	university consultation, science investigates	creation of successful proposal		less advanced	+48617205 9	stewar@uci. edu.pl
Woerzboclo Tadeisz	Dep of Management Informatics, Computer	University	Software, hardware producer, telecom,		experience with FP4, FP 5	advanced	+48 91 487 8080	pw@uoo.uni v.szczecin.p l

Туре	Document	Subject	ubject					
Report	IST-2000-31059	Report on introductory Worksh	Report on introductory Workshops and Participants					
Author(s) Department Date Re					Revision			
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	А				

S	Sciences	internet			
		service			
		supplier,			
		consultant, etc			

at least one day 62 both days 30 first day 55

second day 37

LESS	ADVANCE	MOST	TOTAL			
ADVANCED		ADVANCED				
37%	47%	16%	100%			
23	29	10	62			_

Туре	Document	Subject					
Report	IST-2000-31059	Report on introductory Worksh	Report on introductory Workshops and Participants				
Author(s)		Department	Date	Revision			
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	А		

List of participants of the introductory workshop in Poland

Surname	Name	Company Name	Category	Profile	Request	Experience/level of advance	TEL	e-mail	www page
Batorowicz	Beata	ASM	SME/IT	market research, socioeconomic studies, information economy, e- market studies	Proposal creation, Project management	Some knowledge of IST Programme/less	+22243 57709/ 15	International@a sm_poland.com .pl	-
Kozyra	Stanislaw	IT Service Centre	Regional Development Agency	Information systems design, project management, technology measures, parameters identification	proposal creation, consultancy, joining the running project	Knowledge of the IST Programme/advanced	+32 257133 7	cibeh@cibeh.co m.pl	
Bieszko	Rafał	Progreso	SME//IT	IT systems development, IT consultancy, Training infrastructure	creation of proposal consultancy	Some knowledge of the IST Programme and FP5/less advanced	8626	Progresoff@pro .net.pl	www.progreso.c
Borzyszkowski	Andrzej	PAN IPI	University Research	System integration and identification, CIM systems	joining the running project	Some knowledge of the IST Programme and FP5/less advanced	7481	a.borzyszkowsk i@ipipan.gda.pl	
Brzozowy	Mirosław	ERA	Large IT company	Telecommunicat	Creation of	Knowledge of/ IST	+22413	Mbrzozwy@era	www.eragsm.pl

Туре	Document	Subject					
Report	IST-2000-31059	Leport on introductory Workshops and Participants					
Author(s) Department Date Revision							
Renata Bur	ak and Dana Feiko	va	NCP-Warsaw	06-08-02	Α		

		GSM		ions -	proposal	Programme,	5881	.pl
				telecommunicati		Participated in the EU		
				ons management		project/most advanced		
				systems - TMN				
				system				
				integration				
				artificial				
				intelligence -				
				radiowave				
				propagation -				
				radiowave				
				propagation				
				modeling -				
				microwave radio				
				- mobile radio -				
				optical cable				
				systems -				
				switching				
				systems, data				
				networks				
				electromagnetic				
				compatibility -				
				terminal				
				equipment and				
		DEST	m 1 1 m °	devices		77 1 1 0 1 70	22.552	
Staworzynski	Jacek	PTI	Technology Transfer	II =				pti_sg@orgmas
			Agency	development,		Programme and	-32-59	z.waw.pl
				IT consultancy,	searching for	FP5,participated in EU		

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants					
Author(s) Department Date Revi								
Renata Bur	ak and Dana Feiko	va	NCP-Warsaw	06-08-02	А			

				Training	the right	projects/most			
				infrastructure	partner	advanced			
Bałucka	Katarzyna		SME/IT	IIF Group	Creation of	Some knowledge of	+48122	Kasiab@lif.pl	
		Profession		(Invest,	proposal,	the IST Programme	920550		
		al Service		Development,	project	and FP5/less advanced			
				Professional	management				
				service)					
				Professional					
				consulting					
				services based					
				on Polish and					
				multinational					
				expertise					
Danopykh	Valentina	Business	Technology Transfer	Information	Creation of	Some knowledge of	(04479	Bda@slavutich.	
		developm	Agency	systems -	proposal,	the IST Programme)24780	kiev.ua	
		ent		Internet - Market	project	and FP5/less advanced			
		Agency		analysis -	management				
				Technology - E-	,				
				business -	partner for				
				Strategy -	project				
				Strategic					
				Communication					
Grabarkiewicz	Zbigniew	Maxsoft	SME/IT	Software	Proposal	Some knowledge of		Zbyszek.Grabar	
				products,	creation,	O	6059	kiewicz@maxs	
				Electronic -	Join running	and FP5/less advanced		oft.com.pl	
				Hardware -	project				
				Software -					
				Development -					

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants					
Author(s)		Department	Date	Revision				
Renata Bur	Renata Burak and Dana Feikova NCP-Warsaw 06-08-02 A							

				D: :. 1					
				Digital -					
				Analogue -					
				Systems					
				Identification					
				systems -					
				Control systems					
				- Home					
				automation -					
				C++ -					
				Assembler					
Ubysz	Jarosław	Altkom	SME/IT	project	Proposal	Some knowledge of	+22	Jarosław.Ubysz	
		Matrix		management,	creation,	the IST Programme	860606	@altkom.com.p	
				systems	Join running	and FP5/less advanced	0	1	
				integration, IT	project				
				security,					
				customized					
				software					
				development					
Czerniejewski	Borys	InfoVIDE	SME/IT	Software	Proposal	Knowledge of the IST	+22534	Ist@infovide.pl	
		sp. z o.o.		Developing -	creation,	Programme,	7400-	1	
				information	Join running		01		
				system - Linux -		project/most advanced			
				Web Project -					
				Internet					
				- E-commerce -					
				E commerce -					
				Intranet - SQL					
Deminet	Jarosław	Computer	Large IT company	Software	Proposal	Knowledge of the IST	+22271	rpolubok@com	www.computer

Туре	Document	Subject					
Report	IST-2000-31059	Leport on introductory Workshops and Participants					
Author(s) Department Date Revision							
Renata Bur	ak and Dana Feiko	va	NCP-Warsaw	06-08-02	Α		

		Land		development,	creation,	Programme,	1000	puterland.pl	
				Municipal	Consultancy	Participated in the EU			
				information		projects/most			
				system, project		advanced			
				management, IT					
				service					
Drabik	Jacek	MOTOR	Large IT company	Telecommunicat	Proposal	Knowledge of the IST	+12429	Jacek.drabik@	www.motorola.
		OLA		ions -	creation,	Programme,	8000	motorola	
				telecommunicati	consultancy	Participated in the EU			
				ons management		projects/most			
				systems - TMN		advanced			
				system					
				integration					
				artificial					
				intelligence -					
				radiowave					
				propagation -					
				radiowave					
				propagation					
				modeling -					
				microwave radio					
				- mobile radio -					
				optical cable					
				systems -					
				switching					
				systems, data					
				networks					
				electromagnetic					

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants					
Author(s)		Department	Date	Revision				
Renata Bur	Renata Burak and Dana Feikova NCP-Warsaw 06-08-02 A							

				compatibility - terminal equipment and devices					
Filipowicz	Jerzy	KLON/JA WOR	SME/IT	Internet, www publishing, e- magazine	project,	Some knowledge of IST Programme/less advanced	+22828 284128	Klon@klon.org. pl	www.ngo.pl
Kokoszka	Artur	Institute of Electron Technolo gy	University research	ADC testing - calibration - contactless measurement - data acquisition system - diagnostics - digital signal processing - image based measurement - electromagnetic compatibility - environmental monitoring magnetic measurements -	Project creation, joining the project, consultancy	knowledge of the IST ,Programme participated in EUREKA/most advanced	+22548 7861	okoszk@ite.wa w.pl	

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Worksh	eport on introductory Workshops and Participants					
Author(s) Department Date Revis								
Renata Bur	ta Burak and Dana Feikova NCP-Warsaw 06-08-02 A							

				nondestructive testing - resistance, capacitance and inductance standards- sensors - videometry				
Obrebski	Dariusz	Institute of Electronic Technolo gy	University research	ADC testing - calibration - contactless measurement - data acquisition system diagnostics - digital signal processing - image based measurement - electromagnetic compatibility - environmental monitoring magnetic measurements - nondestructive testing - resistance,	Project creation, joining the project, consultancy	Knowledge of the IST Programme, partcipated in EUREKA/most advanced	kkokosz@ite.w aw.pl	

Туре	Document Subject							
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Burak and Dana Feikova			NCP-Warsaw	06-08-02	Α			

				capacitance and inductance standards-sensors - videometry				
Foryciarz	Jerzy	MOTOR OLA	Large IT company	Telecommunications - telecommunications management systems - TMN system integration artificial intelligence - radiowave propagation - radiowave propagation - microwave radio - microwave radio - systems - switching systems, data networks electromagnetic compatibility -	creation, consultancy	Knowledge of the IST Programme, Participated in the EU projects/most advanced	Jacek.drabik@motorola	www.motorola.

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Garbacz	Wiesław	ESM	SME/IT	terminal equipment and devices market research, socioeconomic	Proposal creation,	knowledge of IST		International@a sm_poland.com	
				studies, information economy, e- market studies	Project management	Programme/advanced	15	.pl	
Gąsior	Adam	Stowarzys zenie "EDL"	Regional Development Agency	Internet, www publishing, e- magazine	Joining the project, consultancy	knowledge of IST Programme/advanced	+34365 2090	boielko@poczta .fm	www.e-demokr
Gorgunowska	Agnieszka	DGA	SME/IT	Professional consulting services based on polish and multinational expertise	Joining the project, Project creation, consultancy	Knowledge of the IST Programme/advanced	+58 816503 232	Dgsss@gda.pl	www.gda.pl
Góreczna	Maria	ASM	SME/IT	market research, socioeconomic studies, information economy, e-	Proposal creation, Project management	Some knowledge of IST Programme/less advanced		International@a sm_poland.com .pl	

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

				market studies				
Abramowicz	Mirosław	INFOR	SME/IT	Internet, www publishing, e- magazine	Joining the project, consultancy	Some knowledge of IST Programme/less advanced	+22530 4301	Miroslaw.abra mowicz@infor. pl
Hartman	Marek	Instytut Elektrot.	University research	e-commerce, m-commerce, Internet, Software Development, Web Integration, Consultancy	project, consultancy	knowledge of IST Programme/advanced		Slowik@zsi.pia p.waw.pl
Jędraszak-Utrera	Lucyna	Softman	SME/IT	e-commerce, m-commerce, Internet, Software Development, Web Integration, Consultancy	project, consultancy	Some knowledge of IST Programme/less advanced	+22634 7460	-bararniejewski @infovide.pl
Kałużny	Paweł	Instytut Biocyb.	University Research	Science and research policy; technology assessment; transformation of science	Joining the project, project creation, consultancy	Some knowledge of the IST Programme/less advanced	+22659 9143	Philo@bib.waw .pl

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

				and research;					
				evaluation in					
				research;					
				statistical					
				analysis of					
				research systems					
				in					
				transition					
Kaszlewicz	Robert	Migut	SME/IT	FPGA - Frame	Joining the	Some knowledge of	+22515	r.kaszlewicz@	
		Media		grabber - image	project,	the IST	0038	migutmedia	
				system - video	project	Programme/less			
				wall - digital	creation,	advanced			
				processing -	consultancy				
				measuring					
				system					
Kempa	Jan	SEKOM	SME/IT	Lifelong	Joining the	knowledge of the IST	+32257	j.kempa@seko	
		Katowice		education -	project,	Programme/advanced	1337	m.pl	
				training -	project				
				workshops -	creation,				
				audit in ICT -	consultancy				
				CAD - CAE -					
				CAM - FEM					
				- EDM/PDM -					
				GIS -LAN -					
				MAN - WAN -					
				INTRA/INTER					
				NET - Project					
				management					

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Kokoszka	Artur	ITE- Institute of Electronic Technolo gy	University research	Internet strategy, virtual education, databases creation, surveys, probability models - evolution programming	Joining the project, project creation, consultancy	Some knowledge of the IST Programme/less advanced		obrabski@ite.w aw.pl	www.ite.waw.p
Konieczna	Sylwia	InfoVIDE sp. z o.o.	SME/IT	Software Developing - information system - Web Project, Internet - E-commerce - E commerce - Intranet - SQL	Proposal creation, Join running project	Programme,	7400- 01	Ist@infovide.pl	
Koźlicka	Renata	KLON/JA WOR	SME/IT	Internet, www publishing, e- magazine	Joining the project, consultancy	Some knowledge of IST Programme/less advanced	+22828 284128	uri@ngo.pl	www.ngo.pl

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Królik	Jacek	InfoVIDE	SME/IT	Software	Proposal	Knowledge of the IST	+22534	Ist@infovide.pl	www.miastawir
		sp. z o.o.		Developing -	creation,	Programme,	7400-		e.pl
				information	Join running	Participated in EU	01		
				system - Web	project	project/most advanced			
I				Project, Internet					
				- E-commerce -					
				E commerce -					
				Intranet - SQL					
Bogusławski	Leszek	IBM	Large IT company	IT systems	Proposal	knowledge of the IST	+22878	Leszek.Bogusła	
				development	creation	Programme/advanced	6777	wski@pl.ibm.c	
								om	
Luszawski	Waldemar	SIP	SME/IT	Software Developing -	Proposal creation,	Knowledge of the IST Programme,		Luszewski@sip .com.pl	www.sip.com.p
				information	Join running	Participated in EU	1	_	
				system - Web	project	project-			
				Project, Internet		EUREKA/most			
				- E-commerce -		advanced			
				E commerce -					
				Intranet					
Marciniak	Paweł		SME/IT	information	Proposal	Knowledge of the IST		jacek@lefthand	
		Sp. z o.o.		system - Web	creation,	Programme,	5073	.com.pl	
				Project, Internet	_	Participated in EU			
				- E-commerce -	project	project/most advanced			
				E commerce -					

Туре	Document	ubject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)		Department	Date	Revision				
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

				Intranet					
Waldemar	Luszawski	SIP	SME/IT	information system - Web Project, Internet - E-commerce - E commerce - Intranet	Proposal creation, Join running project	Knowledge of the IST Programme, Participated in EU project/most advanced		luszawski@sip. com.pl	
Maziarka	Monika	EMCom	SME/IT	Proxy Server - Web Server - Mail Server - Fax Server - SQL Server - E- commerce - Mobility - Internet - E-applications	Proposal creation, Join running project	Knowledge of the IST Programme, Participated in EU project/most advanced	2085	m.maziarska@e com.pl	www.infopart.p
Mendera	Krzysztof	PCZ	SME/IT	Environmental data processing and analysis, Database creation, multimedia presentation	Proposal creation, Join running project	Knowledge of the IST Programme, Participated in EU project/most advanced	664	Grid@grodw.pl	www.gridw.pl

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)			Department	Date	Revision			
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Mikołajczyk	Piotr	PCZ	SME/IT	Environmental	Proposal	Knowledge of the IST	+22840	Grid@grodw.pl	www.gridw.pl
				data processing	creation,	Programme,	664		
				and analysis,	Join running	Participated in EU			
				Database	project	project/most advanced			
				creation,					
				multimedia					
				presentation					
Mizerska	Ewa	SAS	SME/IT	computer	Proposal	Some knowledge of	+32253	E.mizerska@ne	
				science -	creation,	the IST	9678	tscape.net	
				statistics -	Join running	Programme/less			
				models and	project,	advanced			
				methods in	consultancy				
				economic					
				decision-taking -					
				information					
				sources					
				exploitation					
				methods -					
				systems					
				integration -					
				information					
				management					
Musiejewski	Wiesław	Stowarzys	_	Internet, www	_	Some knowledge of		w.musiejewski	
			Development	publishing, e-	project,	<u> </u>	065	@ecom.pl	
		"MDL"	Agency	magazine	consultancy	advanced			

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)			Department	Date	Revision			
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Myszor	Alicja	CTO Gdańsk	Regional Development Agency	information economy and society, Internet strategies, e- business, e-commerce, knowledge management, virtual organization, e- learning	Project creation, partner search, joining project,cons ultancy	Some knowledge of IST Programme/less advanced	+58307 4565	a.myszor@cto.g da.pl	www.cto.gda.pl
Zbyszynski	Andrzej	CNPEP RADWA R	SME/IT	-IT systems development -project management -tools designed	Joining the project, consultancy	Some knowledge of IST Programme/less advanced	+22810 2011	Andrzejzbyszyn ski@radwar.co m.pl	
Odrowąż - Sypniewski	Zbigniew	Softman	SME/IT	e-commerce, m-commerce, Internet, Software	Joining the project, consultancy	Some knowledge of IST Programme/less advanced		Bazarniejewski @infovide.pl	

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)			Department	Date	Revision			
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Orzeł	Józef		SME/IT	Development, Web Integration, Consultancy e-commerce, m-	Joining the	Some knowledge of		Jozef.orzel@wp	
		SPIN		commerce, Internet, Software Development, Web Integration, Consultancy	project, consultancy	IST Programme/less advanced	7822	.pl	
Pluta	Andrzej		Regional Development Agency	Internet, www publishing, e- magazine	Joining the project, consultancy	Some knowledge of IST Programme/less advanced	+14626 065	Andrewplutai@ yahoo.com	www.e-demokra
Poźniak	Jurek	ENSI	SME/IT	-IT systems development -project management -tools designed -security	Joining the project, consultancy	Some knowledge of IST Programme/less advanced	+22 864558 6	Maciek@ensi.n et	www.emsi.net
Rajczyk	Rafał	PCZ	SME/IT	Environmental data processing	Proposal creation,	Knowledge of the IST Programme,	+22840 664	Grid@grodw.pl	www.grid.pl

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s) Department Date Revision								
Renata Burak and Dana Feikova NCP-Warsaw 06-08-02 A								

Rogalski	Michał	Computer Land	Large IT company	and analysis, Database creation, multimedia presentation Software development, Municipal information system, project	Join running project Proposal creation, Consultancy	Participated in EU project/most advanced Knowledge of the IST Programme, Participated in the EU projects/ most advanced		Rpolubok@co mputerland.pl	www.computer]
Michałowicz	Jan	CNPEP RADWA R	SME/IT	management, IT service -IT systems development -tools designed, Automatisation systems	Joining the project, consultancy	Some knowledge of IST Programme/less advanced	+22810 2011	Jan.Michalowic zi@radwar.com .pl	
Sekret	Robert	University of Technolo gy- Częstocho wa	University Research	Virtual education, Databases,Surve ys	Proposal creation, partner search	Some knowledge of IST Programme/less advanced	+34325 0945	lis@is.pcz.czest .pl	www.is.pcz.cze

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
Author(s)	Department	Date	Revision					
Renata Bur	ak and Dana Feiko	NCP-Warsaw	06-08-02	Α				

Skubicka	Bożena	MIS	SME/IT	Virtual education, Databases,Surve ys	creation,	Some knowledge of IST Programme/less advanced	828748 1	Bozena.akibick a@mis.com.pl	
Słowikowski	Marcin	PIAP Institute of Automatis ation	University research	Magnetic measurement Non-destructive testing Computer-aided simulation Numerical inversion Laplace transform Electromagnetic field Optimisation	creation, partner search,	Some knowledge of the IST Programme/less advanced	+22 874016 2	amaslowki@sg. piap.waw.pl	
Zenon	Sosnowski	Polit. Białostoc	University research	Virtual education,	Proposal creation, join	Knowledge of the IST Programme,		zenon@dipb.bi alystok.pl	

Туре	Document	Subject						
Report	IST-2000-31059	Report on introductory Workshops and Participants						
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REVISION LOG

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Renata Burak	16/06/0	First written				PA1
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Renata Burak	06/08/0	Second written	Dana			PA2
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